

| Conventional Fleet Data |              |
|-------------------------|--------------|
| <b>BEW (kg)</b>         | <b>42500</b> |
| <b>BEI (M.I.)</b>       | <b>49,00</b> |

| A/C Reg mark  | (*) Adjustment for |                | Seats capacity | MTW   | MTOW  | MLW   | MZFW  |
|---------------|--------------------|----------------|----------------|-------|-------|-------|-------|
|               | Weight (Δ kg)      | Index (Δ M.I.) |                |       |       |       |       |
| <b>EI-INA</b> | <b>490</b>         | <b>1,61</b>    | 180            | 73900 | 73500 | 67400 | 64300 |
| <b>EI-INB</b> | <b>524</b>         | <b>1,33</b>    | 180            | 73900 | 73500 | 67400 | 64300 |
| <b>EI-INC</b> | <b>534</b>         | <b>1,57</b>    | 180            | 73900 | 73500 | 67400 | 64300 |
| <b>EI-IND</b> | <b>546</b>         | <b>1,49</b>    | 180            | 73900 | 73500 | 67400 | 64300 |
| <b>EI-HJD</b> | <b>881</b>         | <b>2,56</b>    | 180            | 73900 | 73500 | 67400 | 64300 |
| <b>EI-HJE</b> | <b>923</b>         | <b>2,36</b>    | 180            | 73900 | 73500 | 67400 | 64300 |

| Authorized persons on JUMP SEAT (Location) | Weight (Δ kg) | Index (Δ M.I.) |
|--------------------------------------------|---------------|----------------|
| <b>Cockpit - 1st Obs (1)</b>               | <b>84</b>     | <b>-0,55</b>   |
| <b>Cockpit - 2nd Obs (1) *</b>             | <b>84</b>     | <b>-0,55</b>   |
| <b>Cabin - AFT</b>                         | <b>84</b>     | <b>0,55</b>    |

(1) To be assigned according to the number of Flight Crew on duty

\* applicable to EI-INA/B/C/D only

(\*) with reduced 50% (100lt standard) water quantity

- All Weights in **kg** (kilogram)

In case of **full water qty on board**, apply the following additional adjustments:

|                       |              |
|-----------------------|--------------|
| <b>Weight (Δ kg)</b>  | <b>100</b>   |
| <b>Index (Δ M.I.)</b> | <b>-0,17</b> |

| Flight Crew nr. | Adjustment for |                |
|-----------------|----------------|----------------|
|                 | Weight (Δ kg)  | Index (Δ M.I.) |
| <b>2</b>        | <b>170</b>     | <b>-1,17</b>   |
| <b>3</b>        | <b>255</b>     | <b>-1,73</b>   |
| <b>4 *</b>      | <b>340</b>     | <b>-2,28</b>   |

\* applicable to EI-INA/B/C /D only

| Cabin Crew nr. | Adjustment for |                |
|----------------|----------------|----------------|
|                | Revenue Flight |                |
|                | Weight (Δ kg)  | Index (Δ M.I.) |
|                |                |                |
| <b>1</b>       | <b>75</b>      | <b>-0,43</b>   |
| <b>2</b>       | <b>150</b>     | <b>0,05</b>    |
| <b>3</b>       | <b>225</b>     | <b>0,54</b>    |
| <b>4</b>       | <b>300</b>     | <b>0,11</b>    |
| <b>5</b>       | <b>375</b>     | <b>0,60</b>    |

| Pantry code   | Adjustment for |                |
|---------------|----------------|----------------|
|               | Weight (Δ kg)  | Index (Δ M.I.) |
| <b>D</b>      | <b>314</b>     | <b>0,19</b>    |
| <b>M</b>      | <b>534</b>     | <b>-0,05</b>   |
| <b>V</b>      | <b>980</b>     | <b>2,67</b>    |
|               |                |                |
| <b>SP (1)</b> |                |                |
| <b>Z</b>      | <b>139</b>     | <b>0,04</b>    |

| Apply to                                                  |
|-----------------------------------------------------------|
| Domestic                                                  |
| Medium Haul Flight                                        |
| From/To CAI, TLV                                          |
|                                                           |
| (1) <b>Special</b> service (refer to operational message) |
| Ferry, Test, Training Crew                                |

Note: aircraft with CLS installed, ULD tare weight **must be included to TTL**

| EI-INA/B/C Applicable Forms |                             | Rev. | Date   |
|-----------------------------|-----------------------------|------|--------|
| Balance Chart Form          | BC A320-272N                | 0    | JAN 23 |
| Loading Instructions Form   | LI A320-272N BULK LOAD ONLY | 0    | JAN 23 |

| DRY OPERATING WEIGHT (DOW) - DRY OPERATING INDEX (DOI) |      |                     |       |                        |       |                      |       |                                  |       |
|--------------------------------------------------------|------|---------------------|-------|------------------------|-------|----------------------|-------|----------------------------------|-------|
| A/C Reg mark                                           | Crew | D - Domestic flight |       | M - Medium Haul flight |       | V - From/To CAI, TLV |       | Z - Ferry, Training, Test flight |       |
| EI-INA                                                 | 2+0  | 43474               | 49,63 | 43694                  | 49,39 | 44140                | 52,11 | 43299                            | 49,48 |
|                                                        | 3+0  | 43559               | 49,07 | 43779                  | 48,83 | 44225                | 51,55 | 43384                            | 48,92 |
|                                                        | 2+4  | 43774               | 49,74 | 43994                  | 49,50 | 44440                | 52,22 | 43599                            | 49,59 |
|                                                        | 3+4  | 43859               | 49,18 | 44079                  | 48,94 | 44525                | 51,66 | 43684                            | 49,03 |
| EI-INB                                                 | 2+0  | 43508               | 49,35 | 43728                  | 49,11 | 44174                | 51,83 | 43333                            | 49,20 |
|                                                        | 3+0  | 43593               | 48,79 | 43813                  | 48,55 | 44259                | 51,27 | 43418                            | 48,64 |
|                                                        | 2+4  | 43808               | 49,46 | 44028                  | 49,22 | 44474                | 51,94 | 43633                            | 49,31 |
|                                                        | 3+4  | 43893               | 48,90 | 44113                  | 48,66 | 44559                | 51,38 | 43718                            | 48,75 |
| EI-INC                                                 | 2+0  | 43518               | 49,59 | 43738                  | 49,35 | 44184                | 52,07 | 43343                            | 49,44 |
|                                                        | 3+0  | 43603               | 49,03 | 43823                  | 48,79 | 44269                | 51,51 | 43428                            | 48,88 |
|                                                        | 2+4  | 43818               | 49,70 | 44038                  | 49,46 | 44484                | 52,18 | 43643                            | 49,55 |
|                                                        | 3+4  | 43903               | 49,14 | 44123                  | 48,90 | 44569                | 51,62 | 43728                            | 48,99 |
| EI-IND                                                 | 2+0  | 43530               | 49,51 | 43750                  | 49,27 | 44196                | 51,99 | 43355                            | 49,36 |
|                                                        | 3+0  | 43615               | 48,95 | 43835                  | 48,71 | 44281                | 51,43 | 43440                            | 48,80 |
|                                                        | 2+4  | 43830               | 49,62 | 44050                  | 49,38 | 44496                | 52,10 | 43655                            | 49,47 |
|                                                        | 3+4  | 43915               | 49,06 | 44135                  | 48,82 | 44581                | 51,54 | 43740                            | 48,91 |

| EI-HJx Applicable Forms   |                            | Rev. | Date   |
|---------------------------|----------------------------|------|--------|
| Balance Chart Form        | BC A320-272N CLS installed | 0    | MAR 23 |
| Loading Instructions Form | LI A320 - A -              | 3    | MAR 23 |

| DRY OPERATING WEIGHT (DOW) - DRY OPERATING INDEX (DOI) |      |                     |       |                        |       |                      |       |                                  |       |
|--------------------------------------------------------|------|---------------------|-------|------------------------|-------|----------------------|-------|----------------------------------|-------|
| A/C Reg mark                                           | Crew | D - Domestic flight |       | M - Medium Haul flight |       | V - From/To CAI, TLV |       | Z - Ferry, Training, Test flight |       |
| EI-HJD                                                 | 2+0  | 43865               | 50,58 | 44085                  | 50,34 | 44531                | 53,06 | 43690                            | 50,43 |
|                                                        | 3+0  | 43950               | 50,02 | 44170                  | 49,78 | 44616                | 52,50 | 43775                            | 49,87 |
|                                                        | 2+4  | 44165               | 50,69 | 44385                  | 50,45 | 44831                | 53,17 | 43990                            | 50,54 |
|                                                        | 3+4  | 44250               | 50,13 | 44470                  | 49,89 | 44916                | 52,61 | 44075                            | 49,98 |
| EI-HJE                                                 | 2+0  | 43907               | 50,38 | 44127                  | 50,14 | 42500+               | 52,86 | 43732                            | 50,23 |
|                                                        | 3+0  | 43992               | 49,82 | 44212                  | 49,58 | 44658                | 52,30 | 43817                            | 49,67 |
|                                                        | 2+4  | 44207               | 50,49 | 44427                  | 50,25 | 44873                | 52,97 | 44032                            | 50,34 |
|                                                        | 3+4  | 44292               | 49,93 | 44512                  | 49,69 | 44958                | 52,41 | 44117                            | 49,78 |